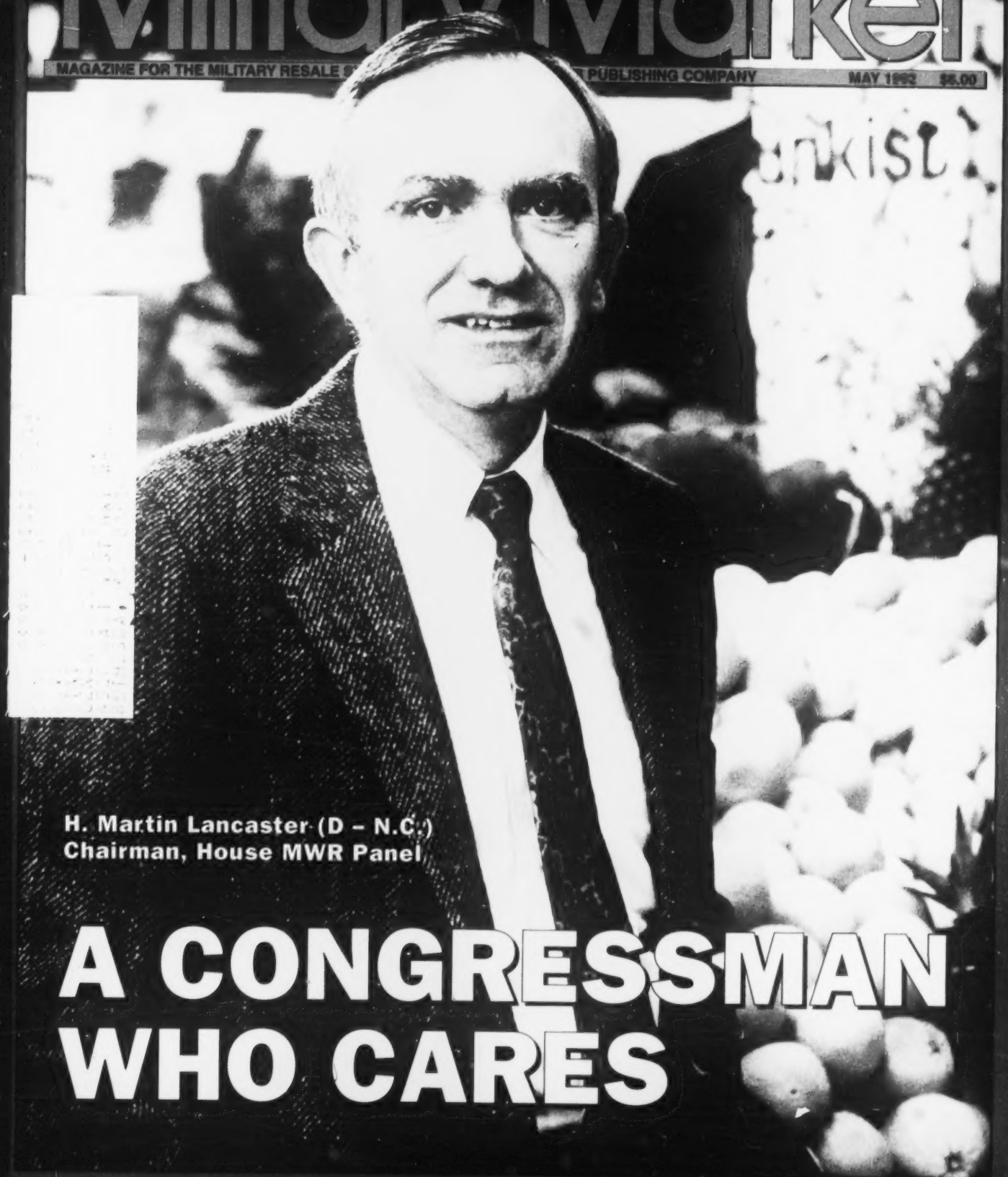
■ Juices/Drinks ■ AAFES Million $ Vendors

Military Market

MAGAZINE FOR THE MILITARY RESALE S... PUBLISHING COMPANY MAY 1992 $5.00



H. Martin Lancaster (D – N.C.)
Chairman, House MWR Panel

A CONGRESSMAN WHO CARES

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COVER PHOTOGRAPH by KATE PATTERSON, DESIGN by CHRISTINA RIVERO

Military Market
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Military Market Index

COMMISSARIES

		JANUARY				YEAR-TO-DATE			
		CY '91	CY '92	PERCENT CHANGE	AVERAGE SALES	CY '91	CY '92	PERCENT CHANGE	STORES
CENTRAL	CONUS	$71,138	$69,548	-2.24	$1,696	$71,138	$69,548	-2.24	41
	OVERSEAS	325	360	+10.86	360	325	360	+10.86	1
	TOTAL	**71,463**	**69,908**	**-2.18**	**1,664**	**71,463**	**69,908**	**-2.18**	**42**
MIDWEST	CONUS	80,285	75,909	-5.45	1,807	80,285	75,909	-5.45	42
	OVERSEAS	0	0		0	0	0	–	0
	TOTAL	**80,285**	**75,909**	**-5.45**	**1,807**	**80,285**	**75,909**	**-5.45**	**42**
NORTHEAST	CONUS	66,555	62,544	-6.03	1,390	66,555	62,544	-6.03	45
	OVERSEAS	66	69	+4.35	69	66	69	+4.35	1
	TOTAL	**66,621**	**62,613**	**-6.02**	**1,361**	**66,621**	**62,613**	**-6.02**	**46**
SOUTHERN	CONUS	85,366	81,285	-4.78	1,693	85,366	81,285	-4.78	48
	OVERSEAS	4,706	5,639	+19.83	1,128	4,706	5,639	+19.83	5
	TOTAL	**90,072**	**86,924**	**-3.50**	**1,640**	**90,072**	**86,924**	**-3.50**	**53**
SOUTHWEST	CONUS	84,579	82,684	-2.24	1,590	84,579	82,684	-2.24	52
	OVERSEAS	0	0	–	–	0	0	–	0
	TOTAL	**84,579**	**82,684**	**-2.24**	**1,590**	**84,579**	**82,684**	**-2..24**	**52**
NORTHWEST/ PACIFIC	CONUS	20,911	20,802	-0.52	1,600	20,089	20,802	-0.52	25
	OVERSEAS	37,058	44,434	+19.90	1,033	43,320	44,434	+19.90	31
	TOTAL	**57,969**	**65,236**	**+12.54**	**1,165**	**63,409**	**65,236**	**+12.54**	**56**
EUROPE	CONUS	0	0	–	–	0	0	–	0
	OVERSEAS	49,918	57,129	+14.45	492	**49,918**	57,129	+14.45	117
	TOTAL	**49,918**	**57,129**	**+14.45**	**492**	**49,918**	**57,129**	**+14.45**	**117**
TOTAL COMMISSARIES	CONUS	$408,835	$392,772	-3.93	$1,630	$408,835	$392,772	-3.93	241
	OVERSEAS	$92,073	$107,631	+16.90	$648	$92,073	$107,631	+16.90	167
	TOTAL	**$500,908**	**$500,403**	**-0.10**	**$1,229**	**$500,908**	**$500,403**	**-0.10**	**408**
GROCERY STORES	*U.S. 1*	*$27.676bil.*	*$28.517bil.*	*+3.04%*	–	*$27.676bil.*	*$28.517bil.*	*+2.20%*	–

EXCHANGES

		JANUARY			YEAR-TO-DATE		
		CY '91	CY '92	PERCENT CHANGE	CY '91	CY '92	PERCENT CHANGE
AAFES	CONUS	$311,895	$291,117	-6.66	$311,895	$291,117	-6.66
	OVERSEAS	234,255	215,520	-8.00	234,255	215,520	-8.00
	TOTAL	**546,150**	**506,637**	**-7.23**	**546,150**	**506,637**	**-7.23**
MAIL ORDER	CONUS	1,754	1,000	-42.99	1,754	1,000	-42.99
	OVERSEAS	3,082	1,458	-52.69	3,082	1,458	-52.69
	TOTAL	**4,836**	**2,458**	**-49.17**	**4,836**	**2,458**	**-49.17**
NAVY	CONUS	87,375	90,617	+3.71	87,375	90,617	+3.71
	OVERSEAS	41,871	45,633	+8.98	41,871	45,633	+8.98
	TOTAL	**129,246**	**136,250**	**+5.42**	**129,246**	**136,250**	**+5.42**
MARINES CORPS	CONUS	20,466	29,864	+45.92	20,466	29,864	+45.92
	OVERSEAS	3,713	5,067	+36.47	3,713	5,067	+36.47
	TOTAL	**24,179**	**34,931**	**+44.47**	**24,179**	**34,931**	+44.47
COAST GUARD	CONUS	9,265	10,000	+7.93	9,265	10,000	+7.93
	OVERSEAS	716	750	+4.75	716	750	+4.75
	TOTAL	**9,981**	**10,750**	**+7.70**	**9,981**	**10,750**	**+7.70**
ALL EXCHANGES	CONUS	$430,755	$422,598	-1.89	$430,755	$422,598	-1.89
	OVERSEAS	$283,637	$268,428	-5.36	$283,637	$268,428	-5.36
	TOTAL	**$714,392**	**$691,026**	**-3.27**	**$714,392**	**$691,026**	**-3.27**
DEPARTMENT STORES	*U.S.*	*$10.007bil.*	*$10.577bil.*	*+5.70%*	*$10.007bil.*	*$10.577bil.*	*+5.70%*

Note: Distribution of sales by CONUS and overseas is based on definition by respective region. Figures do not include sales tax. Figures in thousands unless otherwise indicated. 1) Source: U.S. Department of Commerce. 2) MM estimate, based on official data. 3) Includes consolidated sales for all services, including Coast Guard. 4) Does not include sales of ships stores. For the Northwest/Pacific region, Alaska and Hawaii are listed in this index as overseas stores. NOTE: Individual figures may not add to totals because of rounding. All sales are expressed in thousands (000), except grocery stores and department stores, which are in billions. Commissary sales include appropriate surcharges; exchange sales include concession volume. Distribution of sales by ConUS and overseas is based on definition by respective service and system.

CORRECTION: The Military Market Index year-to-date commissary figures for CY '91 were incorrectly reported in the April 1992 issue of MILITARY MARKET MAGAZINE. Those figures failed to include December sales in the running total for CY 1991; hence, the year-to-date figures presented were actually November's figures, as reported in our March issue. The corrected index follows:

COMMISSARIES		DECEMBER				YEAR-TO-DATE			
		CY '90	CY '91	PERCENT CHANGE	AVERAGE SALES	CY '90	CY '91	PERCENT CHANGE	STORES
CENTRAL	CONUS	$78,828	$70,498	-10.57	$1,719	$875,88	$887,772	+1.36	41
	OVERSEAS	391	372	-4.88	372	4,122	4,273	+3.67	1
	TOTAL	**79,219**	**70,870**	**-10.54**	**1,687**	**880,006**	**892,045**	**+1.37**	**42**
MIDWEST	CONUS	88,964	78,932	-11.28	1,879	988,504	1,001,920	+1.36	42
	OVERSEAS	0	0	–	0	0	0	–	0
	TOTAL	**88,964**	**78,932**	**-11.28**	**1,879**	**988,504**	**1,001,920**	**+1.36**	**42**
NORTHEAST	CONUS	73,750	65,298	-11.46	1,451	819,454	830,576	+1.36	45
	OVERSEAS	80	77	-3.31	71	839	870	+3.67	1
	TOTAL	**73,829**	**65,375**	**-11.45**	**1,421**	**820,293**	**831,446**	**+1.36**	**46**
SOUTHERN	CONUS	94,594	81,256	-14.10	1,693	1,051,066	1,065,332	+1.36	48
	OVERSEAS	5,667	6,602	+16.49	1,320	59,727	61,918	+3.67	5
	TOTAL	**100,262**	**87,858**	**-12.37**	**1,658**	**1,110,793**	**1,127,250**	**+1.48**	**53**
SOUTHWEST	CONUS	93,722	83,010	-11.43	1,596	1,041,377	1,055,511	+1.36	52
	OVERSEAS	0	0	–	–	0	0	–	0
	TOTAL	**93,722**	**83,010**	**-11.43**	**1,596**	**1,041,377**	**1,055,511**	**+1.36**	**52**
NORTHWEST/ PACIFIC	CONUS	23,171	21,540	-7.04	1,657	257,461	260,955	+1.36	25
	OVERSEAS	44,632	46,440	+4.05	1,080	470,361	487,612	+3.67	31
	TOTAL	**67,803**	**67,980**	**+0.26**	**1,214**	**727,822**	**748,567**	**+2.85**	**56**
EUROPE	CONUS	0	0	–	–	0	0	–	0
	OVERSEAS	60,119	61,056	+1.56	522	**633,581**	656,818	+3.67	117
	TOTAL	**60,119**	**61,056**	**+1.56**	**522**	**633,581**	**656,818**	**+3.67**	**117**
TOTAL COMMISSARIES	CONUS	$453,030	$400,534	-11.59	$1,662	$5,033,745	$5,102,066	+1.36	241
	OVERSEAS	$110,889	$114,547	+3.30	$686	$1,168,631	$1,211,490	+3.67	167
	TOTAL	**$563,919**	**$515,081**	**-8.66**	**$1,262**	**$6,202,376**	**$6,313,556**	**+1.79**	**408**
GROCERY STORES	*U.S. 1*	*$30.448bil.*	*$29.873bil.*	*-1.89%*	–	*$339.743bil.*	*$347.229bil.*	*+2.20%*	–

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DPSC's Top 100 Brand Name Vendors in FY 91

CORRECTION

This is a *CORRECTION* to the FY 1991 index of 100 top suppliers to overseas commissaries which was published in the April 1992 issue of MILITARY MARKET.

The list published last month, furnished by the Defense Personnel Support Center, was both incorrect and incomplete. DPSC was unable to provide an explanation for the error.

However, DPSC did provide new information shown below, which the agency believes are the correct payments made to brand-name manufacturers, some of whom are listed twice. This data was cross-checked with some of the manufacturers listed, some of whom said that the numbers sounded correct to them. Others said the figures appear to be incomplete. DPSC could provide no explanation for the discrepancies.

1 —	Procter & Gamble	$44,070,502
2 —	Philip Morris	33,143,370
3 —	Kraft Inc.	32,861,207
4 —	General Mills	16,598,635
5 —	California Pacific	16,534,411
6 —	General Foods	15,882,550
7 —	Nabisco Inc.	14,714,547
8 —	Tyson Foods	13,998,807
9 —	Campbell Soup	13,681,704
10 —	Oscar Mayer	13,509,661
11 —	Swift-Eckrich	12,029,296
12 —	Frito-Lay	11,836,572
13 —	Quaker Oats	11,611,419
14 —	Kellogg	11,454,787
15 —	Pillsbury	9,353,377
16 —	Del Monte	9,275,728
17 —	Nestle Food	8,476,155
18 —	Kimberly-Clark	8,449,733
19 —	Hunt-Wesson	8,333,792
20 —	George A. Hormel Co.	7,682,847
21 —	Lever Bros.	7,615,719
22 —	Mars Inc.	7,557,428
23 —	Planters Lifesavers	7,001,338
24 —	Hershey Foods	6,515,719
25 —	Keebler	6,419,658
26 —	Best Foods	6,177,955
27 —	Coca Cola Foods	5,953,698
28 —	Brown & Williamson	5,944,450
29 —	Johnson & Johnson	5,701,863
30 —	General Foods	5,263,910
31 —	Lipton Inc.	5,219,188
32 —	ConAgra Frozen Foods	5,190,188
33 —	R.J. Reynolds Tobacco	5,180,144
34 —	Pet Inc.	5,055,903
35 —	James River Corp.	4,761,498
36 —	Colgate Palmolive Co.	4,654,934
37 —	Ralston Purina	4,528,347
38 —	Scott Paper Co.	4,516,940
39 —	American Home Products	4,409,219
40 —	Gwaltney Inc.	4,226,351
41 —	Dial Corp.	4,174,488
42 —	Clorox	4,138,542
43 —	Reckitt & Colman	4,110,457
44 —	Wampler Longacre	3,837,852
45 —	McCormick & Co.	3,821,864
46 —	H.J. Heinz USA Inc.	3,743,483
47 —	Washington Beef	3,669,859
48 —	Coca Cola Export	3,557,539
49 —	White Dairy Co.	3,539,578
50 —	Int'l. Multi Foods	3,500,191
51 —	Nat'l. Industries for Blind	$3,496,729
52 —	Ore-Ida Foods	3,408,348
53 —	Gerber Products	3,393,868
54 —	Bar-S Foods	3,383,130
55 —	Ross Labs/Abbott	3,354,377
56 —	Rich-Seapak Corp.	3,341,729
57 —	All American Gourmet	3,210,069
58 —	Monarch Crown Corp.	3,200,589
59 —	Stouffer Foods Corp.	3,180,391
60 —	SC Johnson & Son Inc.	3,160,341
61 —	Continental Baking	3,158,198
62 —	Domino Sugar Corp.	3,149,918
63 —	Singleton Seafood Co.	3,014,062
64 —	ConAgra Turkey Co.	2,964,573
65 —	Vlasic Foods Inc.	2,931,103
66 —	Beverages Food & Svcs.	2,875,531
67 —	Ragu Foods Inc.	2,859,816
68 —	Ocean Spray Inc.	2,842,744
69 —	Cheseborough Ponds Inc.	2,687,322
70 —	Nestle Beverage Co.	2,589,881
71 —	Japan Food Corp.	2,559,283
72 —	Mead Johnson Nutritional	2,539,692
73 —	Starkist Seafood Co.	2,513,217
74 —	Kitchens of Sara Lee	2,500,393
75 —	AGS Foods Inc.	2,422,345
76 —	Seneca Foods Corp.	2,417,783
77 —	Borden Inc.	2,407,256
78 —	Gillette Co.	2,256,149
79 —	Land O Lakes Inc.	2,241,497
80 —	Tropicana Sales Inc.	2,180,036
81 —	Gorton's of Gloucester	2,112,106
82 —	Nestle Foods Corp.	2,033,571
83 —	Van Camp Seafood Co.	2,030,315
84 —	VIP Sales Co. Inc.	2,015,499
85 —	Sunshine Biscuits Inc.	1,995,158
86 —	Warner-Lambert Co.	1,928,634
87 —	Schreiber Foods	1,919,555
88 —	Dowbrands Inc.	1,913,993
89 —	Foodways Nat'l. Inc.	1,864,717
90 —	Mrs. Smith's Pie Co.	1,859,985
91 —	Mobil Chemical Co.	1,762,471
92 —	Tree Top Inc.	1,741,242
93 —	United Foods Inc.	1,694,561
94 —	Farmer's Rice Co-op.	1,692,444
95 —	John Morrell & Co. Inc	1,683,849
96 —	Sun Diamond Growers	1,647,706
97 —	L&F Household Products	1,582,820
98 —	Rich Products Corp.	1,535,128
99 —	Hoffman Bros. Pkg. Co.	1,498,093
100 —	Rice Growers of Calif.	1,492,181

AAFES MILLION DOLLAR VENDORS

This listing shows that 758 suppliers did at least $1 million in worldwide business with the Army and Air Force Exchange Service during the last fiscal year, which ended in January 1992. This compares with 769 suppliers who did that amount of business during the previous fiscal year.

AAFES provided this data to MILITARY MARKET on a computer disk.

It is important to note that, in some cases, payments to the same parent corporation are listed in several places. These firms have divisions which operate under several different AAFES vendor identification numbers.

Companies are shown in decending order of their worldwide net dollar volume.

The Army Times Publishing Company, the parent firm of MILITARY MARKET MAGAZINE, is again listed on the AAFES Million Dollar Vendor list. The privately-held company sells both newspapers and newspaper advertising to AAFES. This year, the company ranked as number 311 on the list, with $2,721,152.10 in sales to AAFES.

The Navy Exchange Service Command is working on its own version of this list, which will be published in a future issue.

Rank Company	WW Net Payment
1 - Defense Personnel	$194,512,101.39
2 - Philip Morris	46,792,865.19
3 - Amerada Hess	38,679,097.57
4 - Levi Strauss	36,695,502.58
5 - Eastman Kodak	34,374,331.65
6 - Conoco	33,726,648.18
7 - Distron Dist Ctr	33,699,715.67
8 - Packard Bell	31,272,199.90
9 - GE Publications	30,623,173.50
10 - Sony Corp of America	30,302,781.70
11 - WEA Corp	29,699,718.57
12 - Procter & Gamble Dist	27,665,819.38
13 - Frito Lay	26,023,694.63
14 - JVC Co of America	25,343,829.53
15 - Exxon Co USA	23,620,797.05
16 - Plus Mark	23,584,568.54
17 - Anheuser-Busch	22,669,404.38
18 - RJ Reynolds Tobacco	22,165,139.96
19 - Nintendo of America	21,833,378.59
20 - Estee Lauder Intl	21,782,780.05
21 - Mansfield Oil	20,987,670.03
22 - Thomson Cons Elec	20,794,826.81
23 - Nike	19,890,270.41
24 - Coca-Cola Export	19,179,090.05
25 - UNI Distributing	18,845,746.86
26 - Revlon	18,007,631.83
27 - Beverages Foods & Svc	17,905,716.91
28 - Gasco Gasoline	17,253,682.48
29 - Liz Claiborne	16,421,733.38
30 - Truman Arnold	16,222,090.91
31 - Johnson & Johnson	16,106,671.29
32 - Zenith Electronics	15,752,453.89
33 - Sony Music Ent	15,480,869.78
34 - Softkat	15,262,055.10
35 - Bose Corp	$15,120,348.43
36 - Co Jo Sports Ltd	14,841,572.06
37 - BP Oil	14,802,524.59
38 - Cema Distribution	14,664,083.53
39 - Braun	14,526,277.04
40 - Hallmark Cards	14,504,997.45
41 - Jos E Seagram & Sons	14,129,029.32
42 - M&M Mars	13,963,396.52
43 - Jockey Intl	13,928,954.30
44 - Shell Oil	13,497,054.19
45 - AT&T	13,476,332.40
46 - Rubbermaid	13,299,776.74
47 - Brown & Williamson	13,107,860.25
48 - Murray Ohio Mfg	12,759,992.91
49 - United States Tobacco	12,753,428.97
50 - Jostens	12,643,997.64
51 - Kenwood Electronics	12,633,739.71
52 - Panasonic Co West Gr	12,533,316.68
54 - Nabisco Brands	12,477,633.19
55 - Hawaiian Indep Refinery	12,411,818.05
56 - Buena Vista Home Video	12,409,014.36
57 - Brigade Brands Ltd	11,889,392.40
58 - Black & Decker (US)	11,640,619.79
59 - Louis Dreyfus Energy	11,602,101.24
60 - C Lloyd Johnson	11,500,321.29
61 - Onyx Petroleum	11,378,246.50
62 - M Fabrikant & Sons	11,267,513.68
63 - Diamond Shamrock	11,105,876.94
64 - Huffy Corp	10,861,637.14
65 - Mattel Toys	10,734,514.60
66 - Goodyear Intl Corp	10,636,529.69
67 - Jim Beam Brands	10,285,034.96
68 - Calvin Klein	10,180,553.11
69 - Monarch Crown Corp	10,130,548.49
70 - Sysco Food Services	9,948,472.10
71 - Hanes Hosiery	$9,905,517.40
72 - Polaroid Corp	9,715,997.49
73 - Hanes Underwear	9,602,507.14
74 - Cannon Mills	9,439,475.80
75 - Texaco	9,374,053.12
76 - Sharp Electronics	9,360,281.90
77 - Hoover	9,162,931.92
78 - RCA/BMG	9,115,437.34
79 - Springs Industries	9,093,007.23
80 - Weintraub Bros	9,042,374.94
81 - Liz Claiborne Access	9,018,544.00
82 - Hershey Chocolate	8,921,397.37
83 - IBM	8,903,553.72
84 - Elizabeth Arden	8,869,430.05
85 - Eveready Battery	8,865,840.53
86 - MTMCEA Headquarters	8,849,614.90
87 - Miller Brewing	8,754,838.65
88 - Polygram Dist	8,744,088.57
89 - Quebecor Printing	8,644,632.07
90 - Pioneer Electronics	8,402,635.39
91 - Acme Boot	8,277,630.22
92 - Ira Green	8,176,901.97
93 - Lorillard Tobacco	8,133,487.81
94 - Nabisco Brands	8,110,681.44
95 - Michelin Tire Corp	8,075,096.73
96 - Whirlpool	8,062,503.80
97 - John K Kealy	7,941,194.80
98 - Haggar Apparel	7,626,590.19
99 - Baskin Robbins	7,467,609.21
100 - Bacardi Imports	7,457,470.62
101 - Sysco Food Systems	7,388,150.28
102 - Annedeen/Reebok	7,328,008.06
103 - Coopers & Lybrand	7,273,982.00
104 - Liggett & Myers Tob	7,272,689.69
105 - Cove Shoe	7,269,586.39

106 - Stuart Hall	$7,241,776.39
107 - Oshkosh B'Gosh	7,150,553.44
108 - Leading Technology	7,134,579.67
109 - Forstmann & Co	7,098,229.29
110 - Kimberly Clark	7,085,048.99
111 - ARA Services	7,061,056.54
112 - Minnesota Mining Mfg	7,011,994.91
113 - Samsonite Furniture	6,986,677.84
114 - Military & Spec Markets	6,972,854.21
115 - Kraft	6,935,492.87
116 - Tesoro Ref & Mktng	6,824,773.84
117 - Triwell Marketing	6,807,859.60
118 - Kraft Inc Retail	6,806,229.86
119 - E&J Gallo Winery	6,716,874.11
120 - BASF Systems	6,656,072.57
121 - Sinclair Oil	6,623,761.13
122 - Berkline Corp	6,621,405.51
123 - Quaker Oats	6,527,069.53
124 - Heublein	6,516,898.98
125 - Chevron Chemical	6,505,346.90
126 - Casio	6,428,933.15
127 - Cenex/LOL AG Services	6,351,018.39
128 - Vanguard Mil Equip	6,339,517.07
129 - Timex	6,332,565.75
130 - Corning	6,182,698.03
131 - Manhattan Store	6,175,983.73
132 - L'Oreal	6,134,131.57
133 - Fisher Price Toys	6,115,966.30
134 - Playtex Apparel	5,979,293.82
135 - Maidenform Intl Ltd	5,890,457.93
136 - Con Agra Flour Milling	5,814,267.40
137 - LA Gear	5,785,874.82
138 - Elizabeth Arden	5,737,420.26
139 - Intercraft Ind	5,709,066.94
140 - Serta Mattress	5,708,826.32
141 - Ralph Lauren Fragrance	5,692,061.50
142 - Esprit de Corp	5,615,682.84
143 - First Brands	5,610,746.73
144 - Russell Corp	5,573,116.64
145 - Jantzen	5,530,909.52
146 - Amer Tobacco	5,506,764.73
147 - Hitachi Sales Amer	5,468,485.82
148 - London Fog	5,458,159.12
149 - Danskin Pro	5,448,150.35
150 - NS Meyer	5,350,882.50
151 - Thomasville Furn Ind	5,345,445.50
152 - Freeman Shoe	5,307,501.21
153 - Gucci America	5,302,749.38
154 - Dr Pepper Bev Sales	5,292,881.92
155 - Smithkline Beecham	5,264,294.28
156 - Samsung Electronics	5,209,386.22
157 - Minolta	5,207,747.94
158 - Geo A Hormel	5,205,887.47
159 - Hiram Walker	5,200,318.03
160 - Johnson Controls	5,199,332.70
161 - Kellogg Sales	5,162,221.79
162 - H Cotler	5,122,335.27
163 - Wolverine World Wide	5,056,336.05
164 - Richardson Vicks	5,005,436.28
165 - Roadmaster	4,963,710.63
166 - Gerber Products	4,957,289.72
167 - Tyson Foods	4,957,271.81
168 - Goody Products	4,932,906.57
169 - Parfums Intl	4,932,737.42
170 - Alabama Coca Cola Btlg	4,896,211.97
171 - Lighthouse Ind For Bld	4,861,585.65
172 - Weider Health & Fitness	4,853,083.92
173 - Alabama Alc Bev Cont Bd	4,846,037.61
174 - Fieldcrest Cannon	4,843,336.36
175 - Starter Sportswear	4,789,223.40
176 - Ms Distributing	4,774,727.02
177 - Smith Corona	4,760,028.54
178 - Generra Sportswr	$4,702,914.49
179 - Chesebrough Ponds USA	4,675,371.91
180 - US Shoe Corp	4,674,013.75
181 - Allied-Sysco Food	4,670,477.36
182 - Tropicana Products	4,646,516.99
183 - Coleman	4,617,332.38
184 - Oscar Mayer Foods	4,594,088.38
185 - Dell Marketing	4,587,735.09
186 - Sunbeam Leisure Prod	4,575,440.81
187 - Curtiss-Manes Const	4,494,772.19
188 - Little Tikes	4,492,885.15
189 - Volvo GM Heavy Truck	4,479,248.64
190 - NCR	4,446,006.55
191 - Canon USA	4,438,547.16
192 - Poulan/Weed Eater	4,434,257.41
193 - Hasbro	4,433,012.44
194 - Phillips Consumer	4,432,722.05
195 - Paramount Home Video	4,429,284.43
196 - General Foods	4,445,846.66
197 - Sunbeam-Oster Serv Dept	4,381,397.83
198 - Aiwa America	4,336,477.49
199 - Playskool	4,275,215.44
200 - Toastmaster	4,193,330.99
201 - Continental Baking	4,192,412.24
202 - General Services Admin	4,184,631.90
203 - Nestle Specialty Foods	4,158,515.27
204 - Qualex Corp	4,125,856.32
205 - Milton Bradley	4,103,423.70
206 - Carnation	4,063,720.56
207 - Davis Clothing	4,028,161.06
208 - Proctor Silex	3,998,750.29
209 - Pepsi Cola West	3,989,704.17
210 - SC Johnson & Son	3,983,754.83
211 - Robert Tabakow	3,956,862.33
212 - Pennzoil Products	3,950,187.08
213 - Jones Operations/Maint	3,929,988.45
214 - Schering Plough	3,926,142.00
215 - Keebler	3,913,272.98
216 - Armour Dairy Food Oils	3,895,120.00
217 - Gitano	3,867,043.97
218 - EJ Brach	3,856,924.54
219 - Maurice Sporting Goods	3,844,442.44
220 - Henry I Siegel	3,838,401.28
221 - Tesoro-Alaska Petro	3,831,881.47
222 - Bonaventure Textiles	3,768,265.73
223 - Audiovox Corp	3,757,214.84
224 - Peter & Rangel Const	3,753,939.22
225 - Almet/Lawnlite	3,750,621.87
226 - Monet Jewelers	3,740,245.12
227 - RCA/Columbia Pictures	3,740,025.22
228 - Mobil Oil Credit	3,738,750.09
229 - Franklin Chairs	3,734,574.65
230 - Swift Eckrich	3,670,358.64
231 - Western Petroleum	3,639,931.57
232 - Armour Dairy	3,629,474.40
233 - Schieffelin & Somerset	3,615,103.01
234 - Pillowtex Corp	3,591,806.92
235 - Colgate Palmolive	3,586,800.08
236 - Brigade Quartermasters	3,576,572.81
237 - Cadbury Bev	3,571,310.63
238 - Coastal Oil NY	3,570,871.61
239 - Amdahl	3,565,194.00
240 - Kiwi Brands	3,542,105.80
241 - State of Wash	3,521,415.04
242 - Seven-UP Ent	3,507,636.13
243 - Mirro/Foley	3,507,457.60
244 - MJ Soffe	3,490,491.90
245 - Remington Products	3,488,701.02
246 - Leslie Fay Sales	3,488,516.45
247 - Martin Mfg	3,478,616.48
248 - Etonic	3,474,524.39
249 - Curtice Burns Meat Snks	3,434,193.41
250 - Black Hills Jewelry	$3,371,072.26
251 - Lancome	3,370,614.21
252 - Parker Bros	3,368,877.22
253 - Burma-Bibas	3,331,694.79
254 - Bali Co	3,331,519.40
255 - I Ski Skiglasses	3,325,383.65
256 - Bausch & Lomb	3,238,478.09
257 - Quaker State Corp	3,234,509.66
258 - Rubbermaid Speciality	3,233,051.15
259 - Infinity Systems	3,227,164.87
260 - Campbell Soup	3,212,689.75
261 - Mapco Alaska Petro	3,207,576.78
262 - Zojirushi America	3,195,011.15
263 - Oroamerica	3,172,593.86
264 - William Carter	3,171,147.22
265 - Valspar	3,134,985.30
266 - Swarovski Amer Ltd	3,115,251.17
267 - Thompson Medical	3,106,349.31
268 - Brown Shoe	3,083,101.66
269 - Proform Fitness	3,082,109.71
270 - Dexter Shoe	3,081,130.02
271 - Chaus	3,073,946.61
272 - Castrol	3,070,376.79
273 - Airway Ind	3,059,233.34
274 - California Trends	3,055,573.45
275 - Nobel-Sysco Food Svc	3,051,863.56
276 - Lever Bros	3,029,292.30
277 - Fashion Fair Cosmet	3,021,533.58
278 - Star Micronics	3,019,129.81
279 - Leaf Inc	3,017,111.15
280 - The Stroh Brewery	3,013,680.54
281 - Pan American DIA	3,009,263.26
282 - Harry Sugerman	3,008,345.27
283 - 1928 Jewelry Co	3,005,631.89
284 - Texas Instruments	3,005,217.11
285 - Bausch & Lomb	2,973,652.80
286 - Helene Curtis Ind	2,973,106.75
287 - Tempo Ind	2,954,723.51
288 - Arrow Co	2,952,597.56
289 - Parts House	2,939,950.29
290 - Liz Claiborne	2,928,786.42
291 - Wilson Sporting Goods	2,920,727.02
292 - New Balance Athl	2,916,566.77
293 - Members Only	2,913,429.09
294 - Aris Isotoner	2,910,182.21
295 - Denmark Military	2,896,323.22
296 - Action Industries	2,892,534.41
297 - Wemco	2,875,216.68
298 - Block Distributing	2,869,163.75
299 - Mag Instrument	2,863,498.78
300 - London Star Ltd	2,860,252.79
301 - Hygiene Ind	2,846,532.69
302 - Diners Club	2,818,678.11
303 - Oster Div of Sunbeam	2,816,410.65
304 - Cosco	2,798,849.84
305 - Pendleton Woolen Mills	2,780,939.05
306 - Carter-Wallace	2,779,706.02
307 - Lenox Inc	2,774,848.54
308 - Deena Lingerie	2,770,919.22
309 - Ekco Housewares CO	2,751,146.31
310 - Gulf Printing	2,737,470.31
311 - Army Times Publ	2,721,152.10
312 - Rival Mfg	2,704,396.34
313 - Moore Business	2,701,839.68
314 - Oneida Ltd	2,696,711.03
315 - The Mennen Co	2,694,693.10
316 - Solo Cup	2,687,770.43
317 - Leslie Fay	2,686,180.09
318 - Riverside Furniture	2,678,652.19
319 - Farah USA	2,674,591.50
320 - Goebel	2,664,216.39
321 - Max Factor-Puerto Rico	2,661,652.29

AAFES MILLION DOLLAR VENDORS

322 - The Rockport Co $2,647,417.95
323 - Whitehall Labs 2,626,829.81
324 - Adolph Coors 2,620,852.53
325 - Bush Ind 2,613,832.07
326 - Union Bay Sptswr 2,613,014.37
327 - Brown Forman 2,609,680.37
328 - Sanyo Elec 2,600,340.44
329 - Burlington Ind 2,592,438.05
330 - Fragrance Mktng 2,579,006.45
331 - Food Svcs of Amer 2,538,714.35
332 - JBL Intl 2,529,576.16
333 - Sega of Amer 2,524,408.40
334 - Natl Presto Ind 2,521,047.22
335 - Saranac Glove 2,518,003.07
336 - Assoc Relocation Mgmt 2,514,654.30
337 - Arista Ent 2,509,831.84
338 - Pentax 2,473,564.50
339 - Kirsch Co 2,462,997.09
340 - Okidata 2,451,254.32
341 - Aaad 2,428,928.64
342 - Capital Mercury Shirt 2,426,070.91
343 - Royal Appl Mfg 2,410,950.89
344 - Atlantic Wine & Spirits 2,407,899.70
345 - Verdi Travelware 2,393,474.36
346 - Town & Country 2,393,212.51
347 - Wea Corp/MGM-UA 2,392,286.49
348 - Sonoco Products 2,388,148.40
349 - Sandberg & Sikorski 2,369,299.95
350 - Goodmark Foods 2,354,949.49
351 - General Mills 2,352,230.46
352 - Commodore Bs Machine 2,347,347.37
353 - Command Mktng 2,346,488.23
354 - Parker Pen USA 2,342,839.80
355 - Regal Ware 2,340,922.54
356 - Arquest 2,338,475.03
357 - Sunrise Apparel 2,320,371.98
358 - Koss 2,306,774.97
359 - Mikimoto Amer 2,303,470.71
360 - Maybelline 2,293,578.82
361 - Excell Prod 2,283,155.26
362 - Hall Labs 2,280,539.69
363 - Schenley Affil 2,277,892.42
364 - Dan River 2,266,260.35
365 - Chanel 2,247,296.78
366 - Lasko Metal Prod 2,239,744.18
367 - Tandy Brands Access 2,214,710.86
368 - Glazer Whsle Drug 2,209,027.11
369 - Lee Co 2,181,561.33
370 - Baby Togs 2,178,920.37
371 - Van Heusen 2,178,786.89
372 - Gori and Zucchi 2,176,899.30
373 - Totes 2,176,843.80
374 - Petrolon 2,165,606.16
375 - Mercury Luggage 2,155,118.98
376 - Image Entertain 2,149,885.22
377 - Eagle Distrib 2,144,737.63
378 - AH Robins 2,144,425.15
379 - Allied Aftermarket 2,133,211.08
380 - CBM Computer Ctr 2,131,348.66
381 - Scholl 2,118,640.24
382 - North Amer Philips 2,116,204.31
383 - Mobil Chemical 2,108,120.87
384 - Service Distrib 2,105,198.64
385 - Helen of Troy 2,103,532.14
386 - Holt Hosiery Mills 2,099,533.95
387 - Teledyne Water Pik 2,097,909.25
388 - Windmere Prod 2,093,623.44
389 - Humphreys 2,088,031.80
390 - Buster Brown Apparel 2,075,860.25
391 - Glenmore Distillers 2,073,252.15
392 - Russ Berrie 2,071,720.01
393 - Binney & Smith inc 2,067,523.72
394 - Uniden $2,052,965.56
395 - Grow Group INC 2,051,238.98
396 - Stanley Blacker 2,049,150.01
397 - WM Wrigley Jr 2,040,843.55
398 - Reckitt & Colman 2,039,098.98
399 - Jordache Ent 2,036,077.37
400 - OM Scott & Sons 2,021,512.68
401 - Burroughs Wellcome 2,014,741.16
402 - New West Petro 2,002,312.53
403 - US Allegiance 2,001,885.47
404 - AW Mendenhall 1,981,354.72
405 - Ore Ida Foods 1,979,424.30
406 - Atlas Dist 1,975,812.34
407 - JL Prescott 1,941,870.56
408 - Master Lock 1,941,447.83
409 - Norman Ind 1,937,936.51
410 - James River Corp 1,913,662.44
411 - Byrrd Ent 1,902,443.53
412 - Yves Saint Laurent 1,902,343.83
413 - Magic Chef 1,899,237.55
414 - Telxon 1,898,804.84
415 - Maxell Corp of America 1,896,485.78
416 - Jack Hilliard Dist 1,882,887.66
417 - Dynamic Classics Ltd 1,876,504.47
418 - O M Scott & Sons 1,874,099.79
419 - Anchorage Cold Storage 1,865,994.19
420 - Borden 1,864,149.47
421 - Mid-CentraL/Sysco Food 1,859,278.58
422 - Harbor Footwear Grp 1,859,194.77
423 - Bic Pen 1,856,357.25
424 - Pennex Products 1,848,729.52
425 - Kolcraft Prod 1,846,375.76
426 - Devault Packing 1,842,182.50
427 - NCR 1,832,313.91
428 - Combe 1,831,116.16
429 - Skil Corp 1,829,698.84
430 - Weber-Stephen Prod 1,823,272.98
431 - Waterford Wedgwood 1,820,074.15
432 - Bissell 1,816,159.12
433 - Healy Wholesale 1,809,608.24
434 - Tonys Pizza Svc 1,804,508.37
435 - Almay Gov Sales 1,800,663.48
436 - Carver Corp 1,793,138.46
437 - Gidden Distrib 1,791,041.41
438 - Weiner News 1,790,085.68
439 - K&L Distrib 1,790,017.09
440 - S Lichtenberg 1,787,087.20
441 - Amer Home Foods 1,777,564.40
442 - Bugle Boy Ind 1,776,163.51
443 - Tyco NPC Acct 1,773,074.68
444 - Mr Coffee 1,771,038.67
445 - Coty 1,761,143.63
446 - Anderson News 1,758,899.52
447 - Tambrands 1,755,887.60
448 - Adidas USA 1,747,127.56
449 - Armor All 1,739,296.88
450 - Sutton Creations 1,734,040.84
451 - Food Svc Products 1,731,780.39
452 - Zenith Data Sys 1,730,644.28
453 - Giant Refining 1,729,249.66
454 - Pizza Boxes 1,724,073.31
455 - Navajo Refining 1,723,700.17
456 - Miles Labs 1,720,081.65
457 - Libbey Glass 1,715,646.82
458 - Mikasa 1,711,831.41
459 - Andover Togs 1,709,667.83
460 - Anchor Swan 1,708,634.61
461 - Ross Labs 1,708,136.41
462 - US Playing Card 1,701,476.89
463 - York Luggage 1,695,727.00
464 - Wilton/Copco 1,686,823.15
465 - Health-Tex 1,685,921.46
466 - Camptown Togs $1,682,068.87
467 - Olympia Cheese 1,681,448.88
468 - Venture Const 1,680,217.45
469 - Asics Tiger 1,674,243.26
470 - Dixie-Riverside 1,672,608.43
471 - Singer Sewing 1,668,132.88
472 - Bulova Watch 1,666,272.12
473 - Goldstar Elec 1,665,502.55
474 - Enesco Imports 1,658,812.71
475 - The Pillsbury Co 1,658,119.81
476 - Schwartz Bros 1,656,419.24
477 - World Pacific Jewelry 1,656,034.02
478 - Bullfrog Knits 1,655,843.93
479 - Midway Sales 1,650,219.37
480 - Lewis Bear 1,644,815.37
481 - AT Cross 1,642,499.01
482 - A&W Brands 1,637,333.85
483 - Eureka 1,633,075.99
484 - Gerry Baby Products 1,631,676.06
485 - Playmates Worldwide 1,628,519.87
486 - Lladro USA 1,627,132.47
487 - Original Designs/FA 1,624,929.10
488 - Evenflo Juvenile Furn 1,613,613.18
489 - Seymour Div 1,604,631.19
490 - Swiss Army Brands 1,602,512.61
491 - Jones Apparel Group 1,590,127.61
492 - Melnor Ind 1,589,187.36
493 - Neptune Garment 1,584,461.43
494 - Schwinn Bicycle 1,583,460.32
495 - Christian Dior Perf 1,579,490.66
496 - National Dist Co 1,579,218.39
497 - Best Foods 1,574,339.19
498 - Annin & Co 1,572,587.87
499 - JFC International 1,562,567.53
500 - Alko Dist 1,559,436.30
501 - Hampton Ind 1,550,045.33
502 - Ultra Software 1,549,588.75
503 - Aramis 1,548,557.91
504 - Doskocil Sausage 1,544,764.55
505 - Harper Leather Goods 1,542,368.89
506 - Monster Cable Intl 1,537,448.64
507 - Talon Intl 1,535,746.51
508 - Western Publishing 1,534,517.80
509 - Gerber Legendary Blades 1,523,954.13
510 - Kenner Products 1,519,726.39
511 - Aai-Danal 1,519,409.23
512 - Gpx Inc 1,517,341.10
513 - Associated Dist 1,513,807.40
514 - Cherokee Apparel 1,512,894.71
515 - Island Beverage 1,511,792.44
516 - Better Brands 1,508,390.02
517 - Yorx Electronics 1,508,200.68
518 - St Ives Labs 1,504,293.95
519 - Sahara Club 1,502,828.90
520 - Dynasty Classics 1,501,458.20
521 - Goodtimes/Kids Klassics 1,499,655.70
522 - Stanley Tools 1,496,700.11
523 - L E Lindsay Const 1,494,435.00
524 - Holson Co 1,494,313.17
525 - Firestone Tire & Rubber 1,492,798.45
526 - Birchwood Meat & Prov 1,491,897.95
527 - Nikon/Ehrenreich Photo 1,488,045.65
528 - Alaska Distrib 1,486,362.37
529 - WL Gore 1,483,265.43
530 - Foremost Dairies 1,477,258.46
531 - Military Equip 1,474,439.10
532 - General Housewares 1,473,718.42
533 - Paradise Beverages 1,471,917.49
534 - Buck Knives 1,470,698.86
535 - Sullivan Wholesale 1,464,862.64
536 - Basset Motion 1,460,137.70
537 - Dave Downey 1,456,777.64

538 - Conair $1,440,590.95
539 - Trade Winds Imports ... 1,440,104.19
540 - Premier Beverage 1,438,197.35
541 - Whitmans Chocolates .. 1,437,626.24
542 - General Time 1,437,510.88
543 - Restaurants Northwest .. 1,436,445.27
544 - Pacific Electricord 1,423,183.54
545 - Comalco Intl 1,422,963.27
546 - Chevron USA 1,421,204.36
547 - Izod Lacoste Menswear . 1,419,260.19
548 - Interstate Brands 1,414,131.24
549 - General Tire & Rubber .. 1,407,484.21
550 - RGIS Inventory Spec ... 1,406,429.57
551 - N V Spring 1,406,091.63
552 - Soft Sheen Prod 1,403,503.24
553 - Dixie Liquor 1,402,637.69
554 - American Lock 1,402,451.98
555 - Discover Card Svcs 1,384,597.26
556 - Neutrogena 1,384,454.86
557 - Zeppelin 1,381,312.66
558 - Foster Grant 1,378,919.22
559 - Howard Miller Clock 1,376,493.34
560 - Alberto-Culver 1,370,826.92
561 - P Leiner Nutritional 1,369,053.09
562 - Saturdays Group 1,355,359.39
563 - Dennison Mfg 1,349,874.69
564 - Doskocil Mfg 1,348,278.96
565 - Russell Stover Candies .. 1,343,902.38
566 - Smart Style 1,342,477.26
567 - Ace Schiffli Embr 1,341,309.36
568 - Jack Schwartz Shoes 1,335,834.85
569 - Her Majesty Ind 1,335,771.55
570 - Zippo Mfg 1,328,842.43
571 - Union Underwear 1,326,101.00
572 - Ferrel Dist 1,324,802.01
573 - Allen-A 1,312,029.08
574 - Graco Childrens Prod ... 1,311,134.82
575 - Conwood Co 1,308,317.78
576 - Arctic Circle Ent 1,307,109.25
577 - Southern Wine & Spirits . 1,307,077.10
578 - Gibson Greeting Cards .. 1,304,311.83
579 - Pfizer 1,299,391.84
580 - Quality Beverage 1,298,906.40
581 - Hughes Network Sys 1,293,287.32
582 - Union Underwear 1,291,648.98
583 - Klipsch 1,286,003.49
584 - Prince Matchabelli 1,280,906.56
585 - Pacific Periodical Svcs .. 1,276,727.55
586 - American Argo Corp 1,273,523.76
587 - Huish Detergents 1,273,251.59
588 - Schnadig Corp 1,272,191.97
589 - VF Grace 1,269,482.18
590 - Thomasville Furniture ... 1,266,849.17
591 - JJ Calico Footwear 1,266,534.79
592 - Advance Polybag 1,265,789.19
593 - Esso Standard Oil PR ... 1,265,406.98
594 - Kentucky Derby Hosiery . 1,257,217.53
595 - L'Eggs 1,252,452.56
596 - Fulton Ind 1,251,964.56
597 - Kalimar 1,250,479.71
598 - N Goldring 1,247,031.65
599 - L&F Products 1,245,921.58
600 - Cereal & Fruit Prod 1,242,104.84
601 - Gold Eagle Prod 1,241,965.08
602 - Sauder Woodworking 1,238,074.80
603 - Oakley 1,237,972.84
604 - Above the Belt 1,237,714.37
605 - Noxell 1,236,593.78
606 - National Distrib 1,235,836.51
607 - Hazel Inc 1,231,027.91
608 - Shalom Childrens Wear . 1,229,556.61
609 - Gekay Sales & Service . $1,223,695.81
610 - Cal Style Furniture 1,223,666.18
611 - L Powell 1,223,433.14
612 - Blackbird Intl 1,223,234.39
613 - Cumberland Mfg 1,218,911.20
614 - Carson Prod 1,217,880.36
615 - Ambassador Shoe 1,217,328.18
616 - L&L Inc 1,215,228.85
617 - Quality Diamond 1,214,823.78
618 - Memtek Prod 1,214,474.72
619 - Universal Furniture 1,211,241.17
620 - Penn Athletic Prod 1,210,407.37
621 - M Grumbacher 1,209,247.61
622 - Big Jim Halter Co 1,208,616.39
623 - Vivitar 1,208,423.30
624 - Coronet Casuals 1,208,006.96
625 - Paddington 1,203,084.71
626 - Pepsi-Cola/Seven-UP ... 1,202,794.32
627 - B&B Beverage 1,201,725.43
628 - Union Distrib 1,201,716.84
629 - Nation Pizza Prod 1,200,465.08
630 - M&L Intl 1,198,590.68
631 - Charlotte Charles 1,193,329.52
632 - White Stag 1,191,081.19
633 - Dependable Rug Mills .. 1,187,083.89
634 - Kem Distrib 1,186,943.62
635 - The Credo 1,186,278.62
636 - American Candy 1,184,959.61
637 - S Jacob & Sons 1,182,271.78
638 - J B Gottstein 1,181,911.04
639 - Centex Periodicals 1,180,671.79
640 - Couch Dist 1,179,877.23
641 - Winner Intl 1,177,695.85
642 - Star Kist Seafood 1,177,362.70
643 - Sperry Topsider 1,174,074.13
644 - Southwest Beverage 1,172,490.78
645 - Aberdeen Sportswear .. 1,171,853.52
646 - Oak Hill Sportswear 1,171,732.10
647 - A Bohrer 1,171,588.56
648 - Cleo Wrap 1,170,428.32
649 - Hawaiian Host Candies .. 1,170,242.80
650 - Camp Hosiery 1,168,475.85
651 - Gateway Distrib 1,167,281.53
652 - Folgers Coffee 1,166,972.00
653 - Tmp Co 1,166,694.67
654 - Sandler Foods 1,165,707.67
655 - Califashions 1,161,811.57
656 - Pinkerton Tobacco 1,161,138.37
657 - Dynascan 1,160,791.78
658 - Decor Concepts 1,156,636.24
659 - Cooper Sportswear 1,150,295.68
660 - Olin Corp 1,149,531.12
661 - Gemini Distrib 1,149,279.82
662 - Servco Pacific 1,148,341.47
663 - Ocean Spray Cranberries 1,145,297.06
664 - Jovan 1,142,441.79
665 - Golden West Foods 1,140,344.82
666 - Bahlsen 1,139,608.08
667 - Palm Beach 1,138,835.04
668 - Hardware/Industrl Tool .. 1,137,563.46
669 - Crest Craft 1,131,501.02
670 - Lexington Furniture 1,130,396.88
671 - Chase Chemical 1,127,784.86
672 - Leach & Garner Ltd 1,123,553.65
673 - Versailles Intl 1,123,501.32
674 - Sony 1,123,221.15
675 - Al Copeland Ent 1,122,369.54
676 - BF Goodrich Tire 1,119,382.94
677 - Champion Spark Plug .. 1,119,114.60
678 - Rawlings Sporting Goods 1,117,710.88
679 - Child Craft 1,116,273.20
680 - Johnson Prod $1,113,316.16
681 - HMS Intl 1,113,273.60
682 - Coca-Cola USA 1,112,621.37
683 - Midwest Distrib 1,112,025.83
684 - Southern Wine & Spirits . 1,110,103.10
685 - Crazy Horse 1,110,067.00
686 - Sterns Miracle-Gro 1,108,897.36
687 - Cable Elec Prods 1,106,715.62
688 - Audrey Designers 1,106,142.70
689 - McWhirter Distrib 1,106,045.29
690 - Styl Land 1,105,435.10
691 - Wolfgang Ent 1,104,540.71
692 - Sathers 1,101,267.58
693 - Williams Dist 1,099,619.00
694 - Nelsonic Ind 1,099,618.85
695 - Coach Leatherware 1,098,473.86
696 - Christian Dior Mens 1,098,071.28
697 - Innovative Time Corp ... 1,095,005.64
698 - Testor 1,089,897.03
699 - Allergan 1,087,497.73
700 - Hartz Mountain 1,085,659.78
701 - Mead Products 1,085,449.89
702 - Thorsen Tool 1,084,414.31
703 - Joeris 1,082,658.78
704 - Youngs Market 1,081,076.00
705 - Halsey Taylor Thermos .. 1,074,041.04
706 - Bean Station 1,073,088.42
707 - Sandoz Consumer Health 1,070,388.96
708 - J Hofert 1,068,098.82
709 - Forman Dist of VA 1,066,547.54
710 - Intercontinental Trdng ... 1,060,589.60
711 - Rolfs 1,058,520.39
712 - ICL 1,057,376.62
713 - Ecolab 1,055,171.04
714 - Dove Intl Div Mars 1,054,333.04
715 - Pepsi Cola Btlng 1,051,767.28
716 - Polo Ralph Lauren 1,050,764.50
717 - Chef America 1,049,460.59
718 - Glenbrook Labs 1,046,204.45
719 - South & Western Hosiery 1,046,185.96
720 - Watterson Const 1,045,141.50
721 - Adler Leather Sportswr .. 1,043,655.56
722 - Phone Mate 1,043,228.28
723 - Far West Prod 1,043,049.57
724 - Allstate Beverage 1,038,750.20
725 - Intriguing Threads 1,037,223.70
726 - Frazzles 1,036,413.18
727 - Tuelectric 1,034,374.95
728 - Lane Ltd 1,032,229.30
729 - Arrow Ind 1,031,572.80
730 - Mayfair Infants Wear 1,031,377.56
731 - Mizuno Sports 1,031,305.62
732 - Lederle Labs 1,027,930.45
733 - OP Childrenswear 1,027,849.62
734 - HK Schaeffer 1,026,747.29
735 - Luster Prod 1,024,548.81
736 - Flying J 1,024,428.27
737 - West Texas News 1,024,112.28
738 - Fast Clothing 1,023,197.49
739 - McCarty Foods 1,023,026.45
740 - Fabil Mfg 1,018,821.02
741 - Guerlain 1,017,674.27
750 - Pepsi Cola Bottling Grp . 1,014,572.34
751 - Reckitt & Colman 1,013,779.96
752 - Z Cavaricci 1,012,996.34
753 - West Florida Dis 1,009,715.97
754 - Cradle Togs 1,008,816.61
755 - Robert Krups 1,007,723.39
756 - Advance Seed 1,005,977.82
757 - Wea Corp/HBO Video .. 1,002,722.83
758 - Carolina News 1,000,753.41